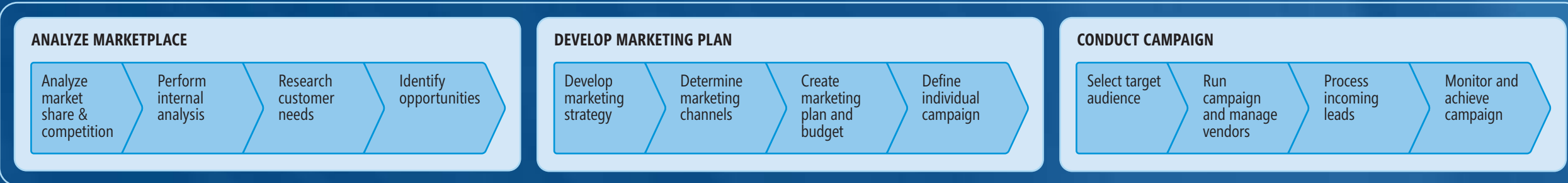
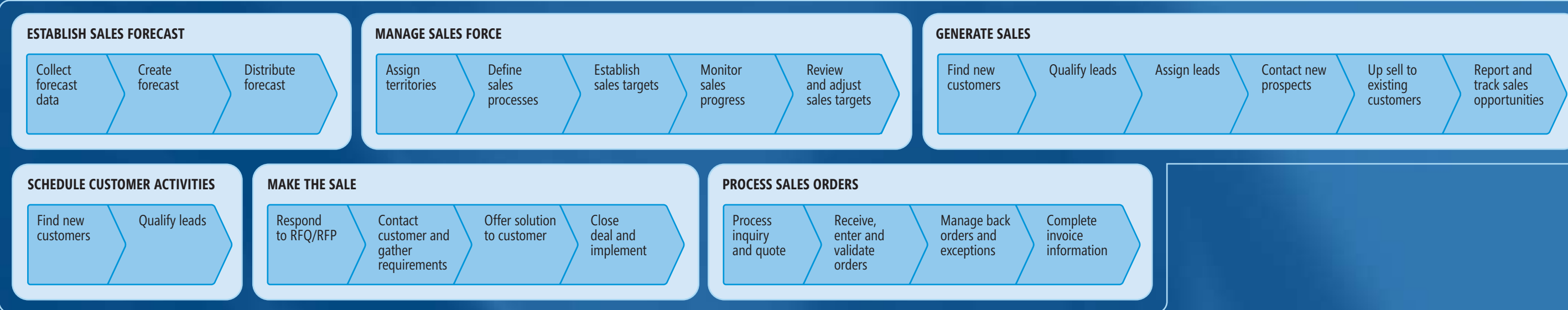


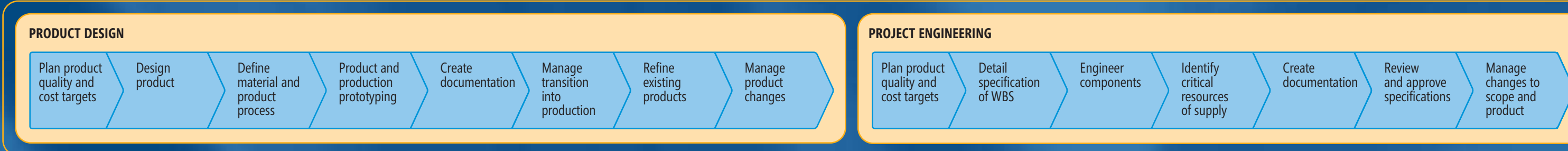
MARKETING



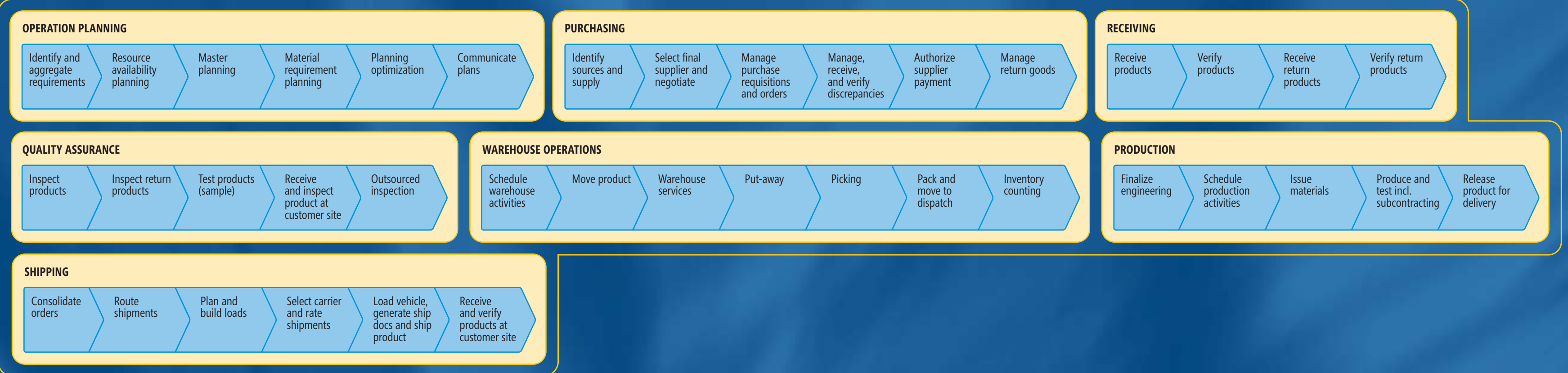
SALES



DESIGN & ENGINEERING

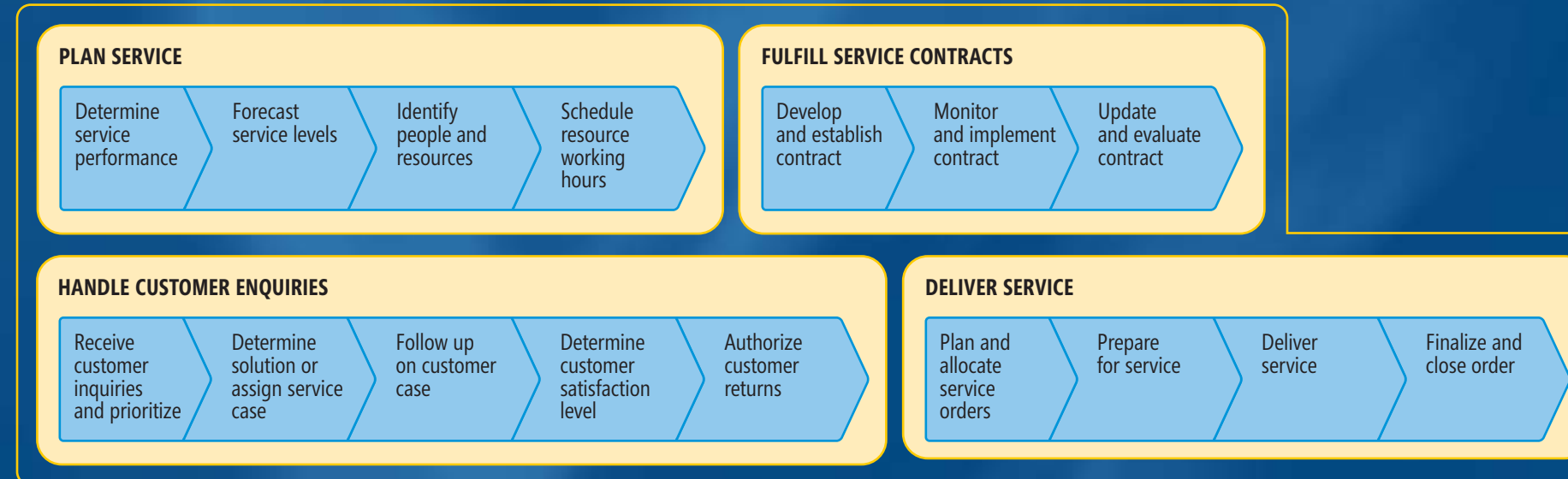


OPERATIONS

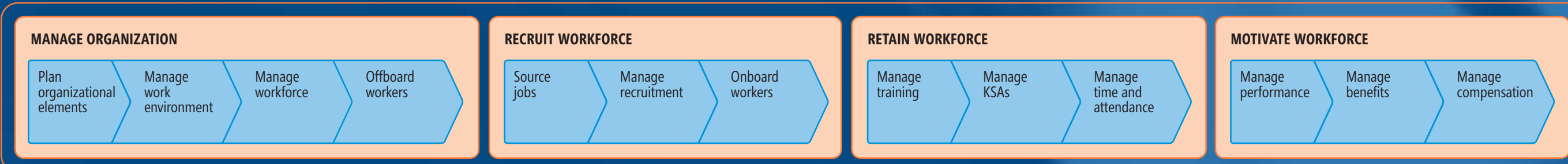


The Microsoft Dynamics Customer Model describes how people in departments do work within and across organizations. It is the repository for all of the Microsoft Dynamics division's information and research regarding processes and people and is used to ensure that we are focusing on a common set of people and processes when we build software.

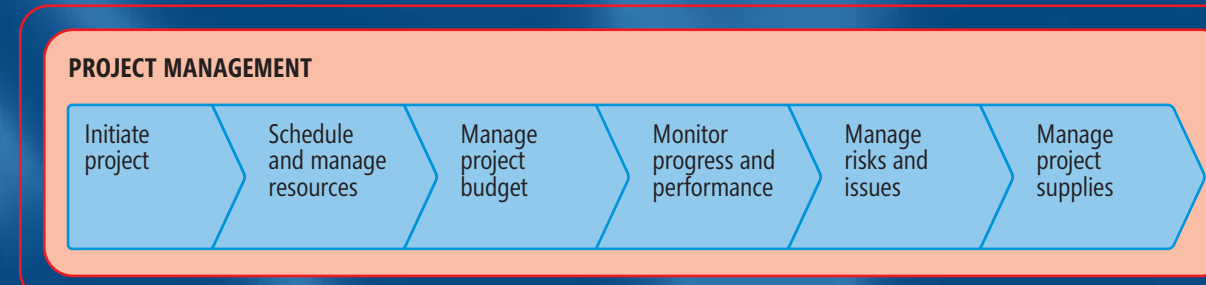
CUSTOMER SERVICE



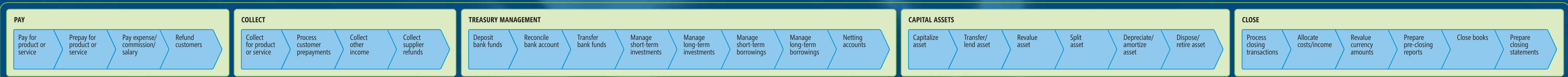
HUMAN RESOURCES



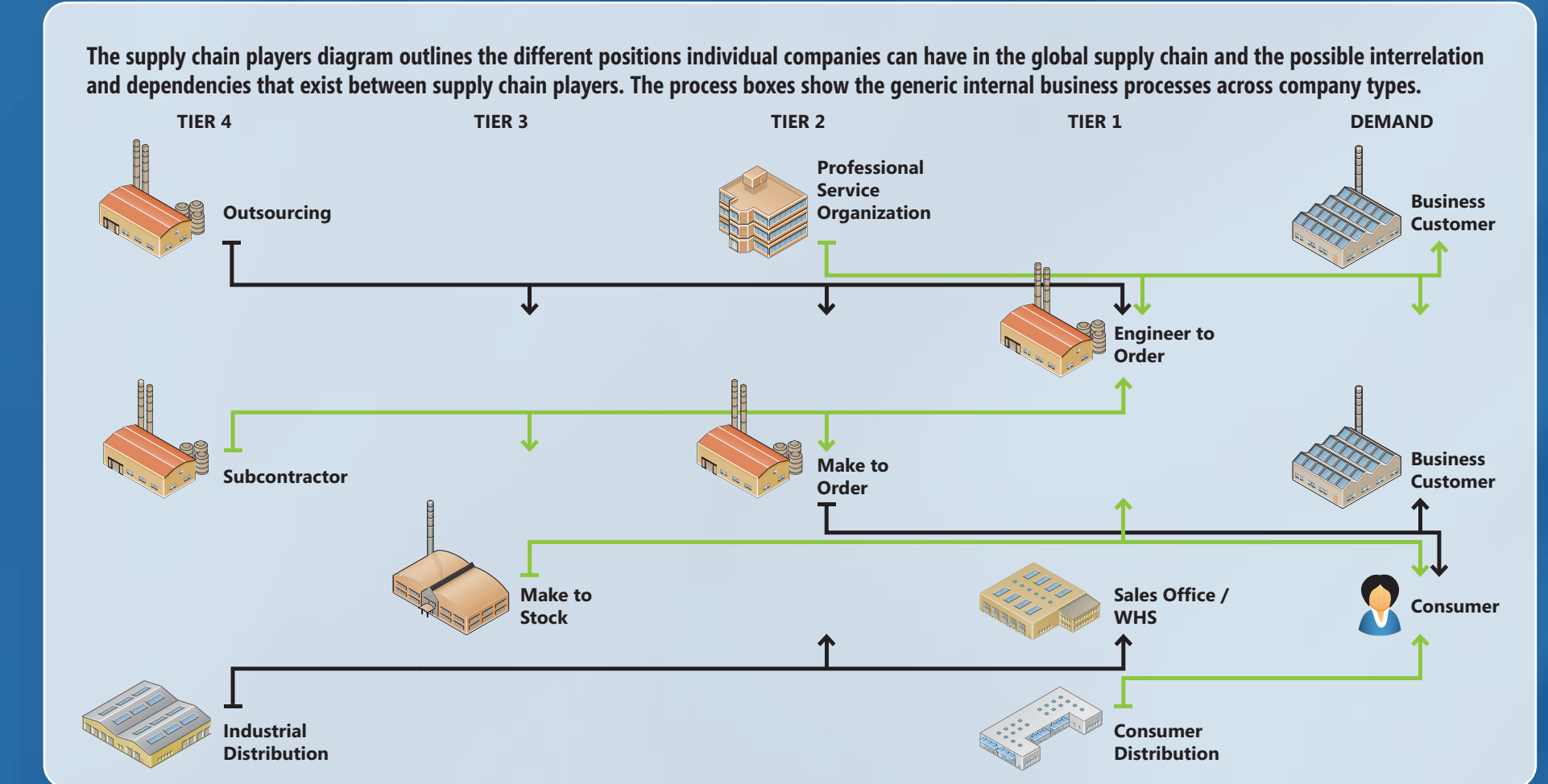
PROJECT MANAGEMENT



FINANCE



SUPPLY CHAIN PLAYERS



Customer Model

PEOPLE, DEPARTMENTS, WORK

